

Digital Catapult, Ikerlan, University of Ljubljana, ST-I, ST-FR



Welcome





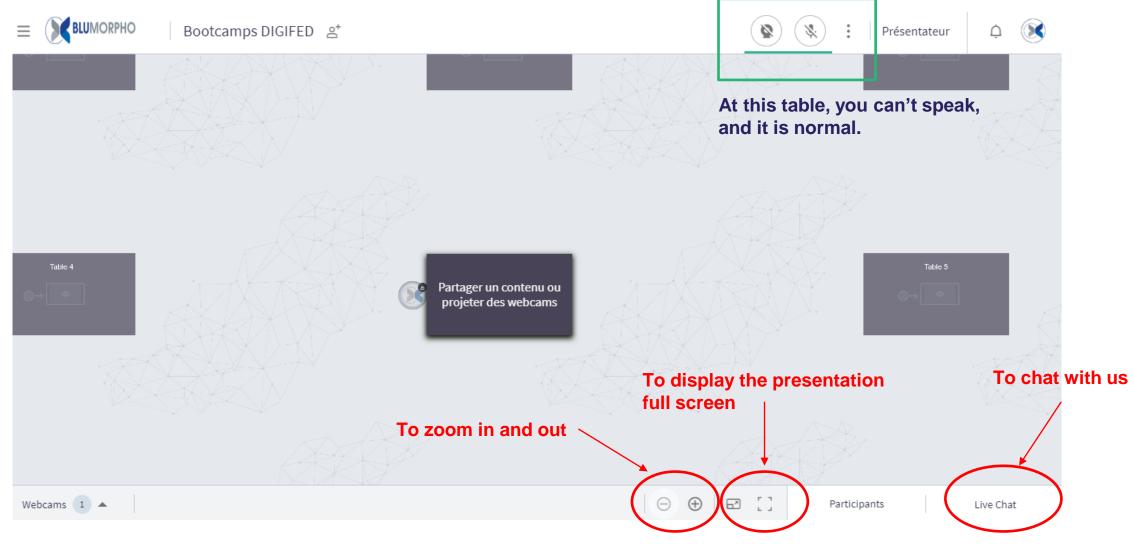








Welcome





Agenda

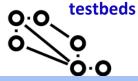
- Introduction, objectives and agenda (5 minutes)
- How to use IoT capabilities as part of your project while leveraging
 DigiFed Partners to maximise your proposal scores: Excellence, Impact,
 Implementation Quality (60 minutes)
 - Digital Catapult
 - University of Ljubljana
 - Ikerlan
 - ST (Fr, I)
- Open floor discussion with Q&A (55 minutes)



The IoT Technical Offerings

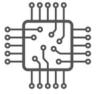
Networks

Communication &



Digital Catapult: Future Networks Lab

Uni. Ljubljana: PP Drone Uni. Ljubljana: QMON



Electronics Microcontrollers

Ikerlan: Dependable Embedded

Systems

ST Microelectronics: STM32 **Uni. Ljubljana**: Colibri IoT



Cyber Security

CEA: Secure Boot for trusted IoT Platform

CEA: Secure Configuration of IoT system-Depl-IoT

CEA: Security Assessment for an ICT Product Prototype

Ikerlan: Industrial cybersecurity

Uni. Ljubljana: SwEther



CEA: Sigma Fusion

Ikerlan: HW and communication systems

Ikerlan: ICT

ST Microelectronics: Physical Digital

Transformation

Uni. Ljubljana: RMON Uni. Ljubljana: IMON

Uni. Ljubljana: Cloud DevOps+consultation

Uni. Ljubljana: Designing effective digital solutions

with stakeholders.



Blumorpho: Investment readiness

Blumorpho: Investor days

Fundraising

Digital Catapult: Showcase Events



Business development

Blumorpho: Business canvas

Minalogic: Business development support



Business partnerships

Blumorpho: 42k corporate contacts. **Minalogic:**Mina Smart, Grenoble Innovation for Advanced New

Technologies

Steinbeis-Europe-Zentrum: open

and AI Ethics

ΑI

Big data

Simulation &

Benchmarking

AVL: Integrated and Open Development

Digital Catapult: IoT Benchmarking

BME: Versatile Reliability Tester

Platform

BME: LEdsBeSmart

Uni. Ljubljana: Percipio





Dr. Ramona Marfievici | Senior IoT Engineer

Dr. Michael Setton, MIET | IoT Technologist





From electrons to Clouds....and customers

We can provide advice and support wrt:

Hardware

- Local buses: I2C vs SPI
- Modules, SiP, SOC
- Sensors
- Low power modes and sequencing
- Crypto ICs/Al processors

Communications

- LoraWAN gateways configuration and loan
- FUOTA
- Industrial legacy protocols (Modbus)
- Heterogeneous networks
- Platform integration: getting data from TTN

Other success factors

- UI/UX
- Dashboard design
- Adding intelligence
- Partnerships
- Hardware as a Service business model





Getting from TRL3 to pre-production

Report making your journey to production faster and less risky.

Download it here: https://bit.ly/3avHmZg



Why are connected products different and more difficult?

- Asking the right questions at the different stages of your project
- Realistic budgets
- Design to cost Design for manufacturing
- IP protection

A tangible IoT solution with measurable innovation-based ROI

A roadmap for the route to scale deployment to address your business needs





IoT Benchmarking: tests

Power consumption laboratory tests

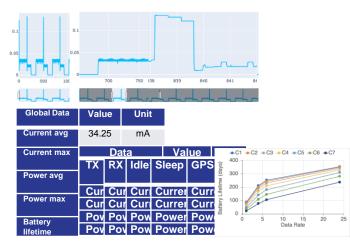
- Current/power consumption measurements
- Active/inactive states of a device
- Report: peak current, current/power per state
- Battery lifetime estimation for specific application/use-case

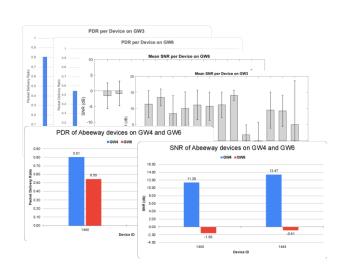
Communication performance tests

- Connectivity assessment indoor/outdoor
- Test different antenna orientations, heights from ground, communication and application parameters
- Report reliability, accuracy, and others (e.g., RSSI, SNR)

Device characterization

- Configurability, programmability
- I/O capabilities, built in sensing capabilities
- Mechanical properties
- Usability









IoT Benchmarking: assets

Keysight N6705C DC power analyzer Redwood 5020A LoRaWAN tester RSC Step Attenuator

Infrastructure: LoRaWAN, Sigfox (&NB-IoT), BLE

11 LoRaWAN GWs geolocation testbed in London

Expertise

- short-range: 802.15.4, BLE, RFID, NFC, WuR
- long-range: LoRa, LoRaWAN, Sigfox, NB-IoT
- multi-radio platforms
- testing and benchmarking methodology
- test plans and reports







Writing convincing IoT project proposals

Read Section 5.3 Evaluation and score carefully!

EXCELLENCE

IMPACT

QUALITY

BUSINESS CASE

- Remember that projects are for up to 12 months only, add Gantt charts, make sure you plan
 for prototype building (component lead times...), measurements against initial
 objectives/metrics during pilot and second version based on pilot results.
- Show progression through TRL levels over time. Might include plan for BOM optimisation, design to cost, pre-certification for example.
- Add a risk mitigation table. Pilots rarely go without hiccups (to setup and to run), so be realistic
 and think about what might cause deviations from original plan,
 e.g., network/communications, Cloud setup, etc.
- Be realistic about timeframes (Add contingency factor) and remember that it will also take time/manpower to get familiar with platforms and more importantly write the deliverables.

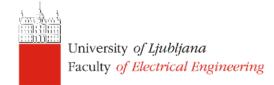


Jure Trilar | Researcher and project developer



IoT technologies overview







Electrical switch with Ethereum support

Colibri IoT prototyping platform

iMon – Intervention Monitoring System

rMon – IoT Sensing Automation System

Prototype supporting interesting use-cases

Open source platform

IoT in specific scenarios

Industrial IoT



SWETHER - Electrical switch wih Ethereum support

- Function: IoT-Blockchain Prototyping kit
- Principle:
 - End-to-end prototype kit
 - Control electrical switch via blockchain transactions
- Application cases:
 - charging of electric vehicles,
 - arbitrary control of IoT devices,
 - device-to-device transactions and interactions.

Maturity/TRL:

- Technology Readiness Level
- 1 > 2 > 3 > 4 > 5 > 6 > 7 > 8 > 9









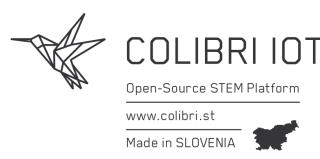


Colibri IoT prototyping

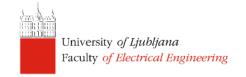
- Function: Open IoT sensor platform and implementation consulting
- Principle:
 - For Students and Teachers
 - Community Dashboard
 - Arduino based(w/ LoRaWAN) + extensions
- Cases:
 - Smart City,
 - Smart Agriculture,
 - Smart Industry...

- Maturity/TRL:
 - Technology Readiness Level
 - 1 > 2 > 3 > 4 > 5 > 6 > 7 > 8 > 9











iMON – Intervention Monitoring System

- Function: Critical communications in public safety
- Principle:
 - Real-Time Common Operational Picture(RT-COP)
 - IoT-supported intervention management tools
 - On-site sensing, tracking and reporting
 - Real-time video transmission from the field (apps, drones)
 - Filed/infrastructure surveillance with drones
 - Survivable, scalable and robust communications from the field
 - Compact portable/in-vehicle5G-ready(in-abox) communications node
 - Real-time and advanced analytics

Maturity/TRL:

- Technology Readiness Level
- 1 > 2 > 3 > 4 > 5 > 6 > 7 > 8 > 9











rMON – IoT Sensing Automation System

- Function: Automated measurements of distributed IoT-based systems
- Principle:
 - Autonomous gateway and system operation with zero data loss
 - High-availability based on distributed measurement output streaming
 - Centralised cloud-based management with GIS support
- Key Performances:
 - Ruggedized design for industrial and outdoor environment
 - Modular IoT gateway capabilities (WiFi, 2G, 3G, 4G, 5G, NB-IoT, Ethernet)
- Uniqueness:
 - Over-the-Air control of IoT gateways and sensor deployments
 - Real-time analytics and KPI visulisation

Maturity/TRL:

- Technology Readiness Level
- 1 2 3 3 4 5 5 6 7 8 9

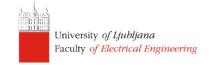
















Ruano Jesus Miguel

IKERLAN KON EKT

YOUR 360° SOLUTIONS FOR INDUSTRIAL DIGITIZATION





WHAT IS IKERLAN KONNEKT?

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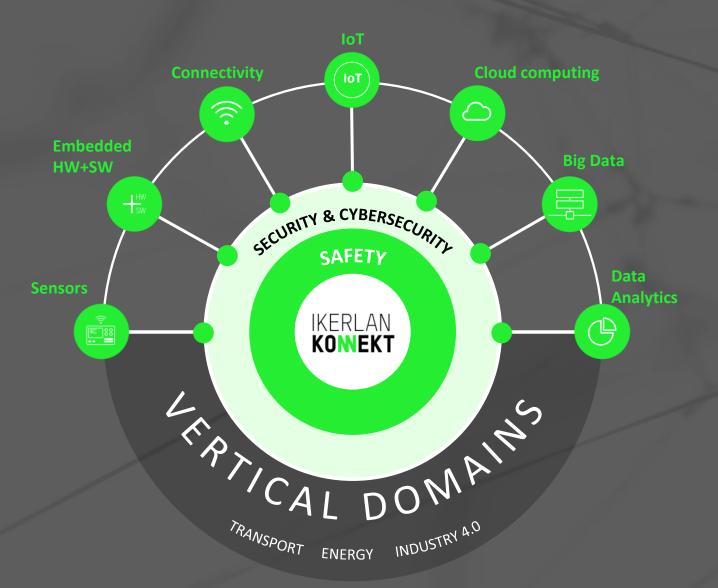
IKERLAN KONNEKT is a family of digitalisation solutions that adapts to the specific needs of each company. It covers all the necessary elements to be able to offer you a Digital Platform, integrating elements of own development and third-party applications that adapt to your business strategy of digitalisation.



IKERLAN KONNEKT solutions have already been successfully implemented in a dozen of industrial applications in sectors as demanding as equipment, transportation or energy.







A FOCUS ON DIGITAL PERSONALISATION

Industrial digitalisation requires a whole chain of technologies that allow you to capture, send and process the information of your products / services (from the sensor to the cloud) in a totally secure way, so that only you can access, modify and extract value from your data.

Your business is different from others and you have individual needs. This is why you need a different and adapted technological solution. Only a specialist in EICT technologies (Electronics, Information and Communication) as IKERLAN can offer you the solution you need, thanks to its more than 150 specialized engineers.



TECHNOLOGIAL SPECIALISATION

IKERLAN KOMEKT

Connectivity

Wireless solutions for industrial applications and distributed control in real time.

Embedded HW+SW

Embedded systems with functional, non-functional and extra-functional requirements (security, safety).

Sensors

Capture systems for extreme conditions (hostile environments and difficult accessibility) and low consumption.

IoT and IIoT systems over short and long-range networks in licensed frequency bands and LPWAN technologies in non-licensed bands.

proprietary, hybrid or third-party Big Data

暑

infrastructure.

Definition and

management of

Cloud computing

Ingest management and control of massive data flow, streaming and batch management, backend and frontend applications.

SAFETY

IKERLAN **Komekt**

CAL DOMP

Data Analytics

Descriptive analytic based on verification of heuristic rules and data mining techniques.

Predictive analytics based on statistical models and prediction techniques.





IKERLAN KONNEKT: THE SOLUTION THAT ADAPTS TO YOU.

KNOWLEDGE"

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Your company needs a specific digitalisation process, exclusive for it, that respects its particularities and its ability to address the transformation. That's why, based on IKERLAN KONNEKT, we developed for you an absolutely optimal solution thanks to:







ADVANTAGES OF IKERLAN KONNEKT

INTEROPERABILITY

Designed for your product to be related to other products and integrated into the processes and digital platforms of your clients, guaranteeing interoperability and scalability.

SCALABILITY

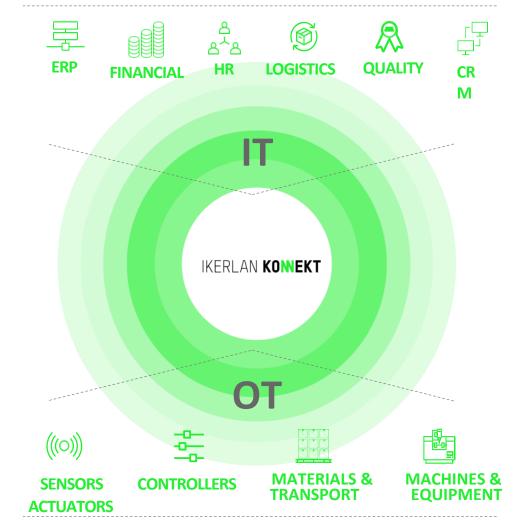
Designed to respond to fleets or parks of growing connected equipment, maintaining the quality and the capacity of management and storage of the data derived from them.

OT/IT CONVERGENCE

Able to optimally integrate IT technologies, oriented to data computing, with OT technologies, oriented to the monitoring and control of industrial processes and equipment.

TRANSACTIONAL DATA

ORDERS, SUPPLY NETWORK, PRODUCTDESIGN...



REAL-TIME DATA

CONTROL, SAFETY, SECURITY...

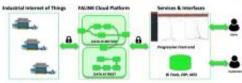














HERLAN BRIDERY





ULMA
LOGISTICS SECTOR

Digital platform for fleets of automatic ware houses. Multi-business deployment, multi-ware house.

Focus on advanced services (SAT and logistics.) Real-time processing up to 100,000 events/sec.

Connectivity

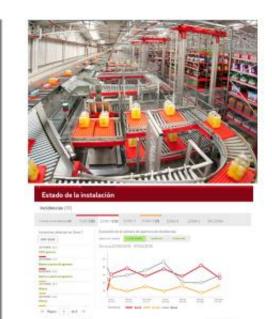
Connectivity

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HW+SW

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IKERLAN KON EKT

YOUR 360° SOLUTIONS FOR INDUSTRIAL DIGITIZATION

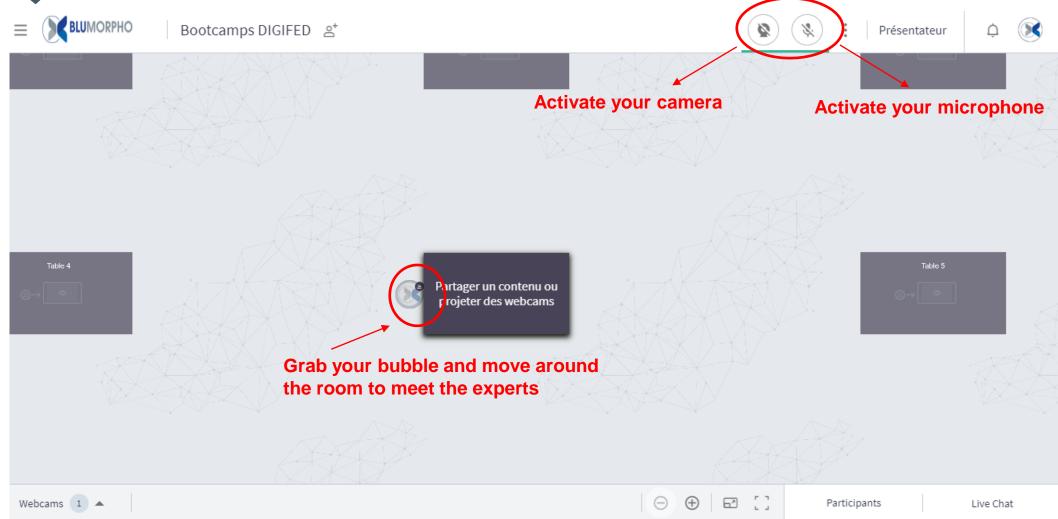


Antonio Lionetto & Marcello Coppola





Q&A session





Q&A session

